Zimmer Surgical is proud to be a medical device partner for thousands of institutions world-wide. We offer a growing, comprehensive portfolio of products and solutions that support a patient’s journey through your institution – and meet the unique needs of your business. Our ultimate goal is to ensure the success of your patients, your staff, and your business.

To Order Contact:
ERA Health LLC d/b/a Veteran’s Health Medical Supply
Med/Surg DAPA: SP0200-10-H-0103
Equipment DAPA: SP0200-11-H-0082
FSS: V797D-40103
orders@vhms.com
(866) 771-7052
Controlling Cost of Ownership

Controlling costs while improving outcomes is more important than ever. Zimmer is proud to offer a comprehensive portfolio of products that promote standardization, reduce variability, and create budget efficiencies. Selecting Zimmer means:

- Fewer vendors to manage
- Fewer SKUs to manage
- Fewer products to order
- Fewer products to train on
- Extend cost control with multi-year agreements

*The Cost Control icon indicates products you can count on to help control costs.

Patient Care

Positive patient outcomes are one of your top priorities. But, it’s more than an exit survey from a post-op patient. It’s about your integrity and the ability of your institution to serve the needs of your patients, your staff, and the community.

Zimmer helps you take care of your business, so you can take care of your patients. With time-tested products, hands-on service, and engaged sales representatives ready to help, you stay focused on what matters most – your patients.

*The Patient Care icon indicates products that are designed to maximize the quality of care.

Service, Technical Assistance & Repair

Surprises disrupt the everyday flow of your business. Zimmer’s service and repair program features:

- Quick response
- Predictable budgets
- Loaner programs
- Regular maintenance cycles

Each element strives to manage surprises in your day-to-day operations. Partnering with Zimmer gives you access to reliable service across your entire Zimmer product portfolio.

*The Service icon means you can count on Zimmer’s world-class technical assistance and repair.

Leadership

Zimmer is the largest musculoskeletal health company in the world. Our sales force of more than 1,300 highly trained professionals is relied upon in Operating Rooms around the country every day.

Our knowledge extends beyond the implant to everything that goes in to the orthopaedic procedure. Being a Zimmer customer means more than making sure your OR staff has what they need to excel. It means having a trusted expert from a leading company there when you need them.

*The Leadership icon indicates Zimmer’s expert surgical consultants and product specialists are always on call for you.

Safety & Risk Mitigation

Running a healthcare business requires having the right staff on hand at the critical moments in a patient’s cycle of care. It’s important to do everything you can to protect your staff.

Zimmer shares this belief, and delivers a variety of products and specialized features designed to minimize risk exposure for your staff and extend safety precautions directly to your patients.

*The Safety & Risk Mitigation icon indicates products with features that promote staff and patient safety.

Environmentally Considerate

Being “Green” is more than just recycling batteries. Green initiatives focus on sustainable healthcare solutions and reducing the environmental impact from the devices you choose for your institution.

Many Zimmer products are designed with impact on the environment in mind:

- Reducing red bag waste
- Reducing battery waste
- Reusable products

Going Green earns the respect of your staff, your patients, and your community. With Zimmer, doing something good for the environment often means doing something good for your budget, too.

*The Environmentally Considerate icon indicates products that are designed to reduce a negative impact on the environment.
Meet Zimmer Surgical’s Portfolio of Products

- Fluid Waste Management
- Saw Blades
- Wound Debridement
- Tourniquets
- Skin Grafting
- Bone Cement
- Blood Management
- Bracing & Supports
- Power Equipment
- Traction
Zimmer understands no two patients are the same. It’s this belief that the patient is an individual that inspires our market leading tourniquet design.

Introducing **Personalized Pressure™ Technology**, the inspiration behind Zimmer’s Tourniquet System design.

The goal of Zimmer tourniquet systems is not to just stop blood flow for the patient. It is to deliver the minimum amount of tourniquet pressure at a specific time, with a specific cuff, for a specific limb.

Minimizing tourniquet pressure and pressure gradients by using Limb Occlusion Pressure, or Personalized Pressure Technology, helps minimize the risk of nerve-related injuries. 1

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**Contour Cuffs – Versatility and flexibility for both surgeon & patient**

- Designed to fit most adult patients for arm, thigh, lower leg and Bier Block (IVRA) applications
- Unique, proprietary pivoting straps with contour design adjust to a wide range of limb shapes and sizes, including conically shaped limbs
- Slim, low-profile design provides superior fit and performance on tapered limbs
- Wider than other cuffs to help provide improved application of pressure to the operative limb
- Durable and easily cleaned for multiple uses

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**Reusable Cuffs – Designed for comfortable, repeated use**

- 90-Degree Ports help keep hoses clear of the surgical site
- No Cleaning, no cross-contamination – just discard after use
- Simple/Dual Bladder Options offer convenient choices for cuff style and sizing, including use with intravenous regional anesthesia (IVRA) or Bier Block procedures

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**Disposable Cuffs – Low profile, high performance**

- 90-Degree Ports help keep hoses clear of the surgical site
- No Cleaning, no cross-contamination – just discard after use
- Single/Dual Bladder Options offer convenient choices for cuff style and sizing, including use with intravenous regional anesthesia (IVRA) or Bier Block procedures

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Previous studies have shown that wide and wide contoured tourniquet cuffs occlude flow at lower pressures than narrower cuffs. For tapered limbs, contouring the cuff to match the conical shape of the limb has been shown to reduce limb occlusion pressure. 2

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Minimizing tourniquet pressure and pressure gradients by using Limb Occlusion Pressure, or Personalized Pressure Technology, helps minimize the risk of nerve-related injuries. 1

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Good luck!
Controlling fluid and smoke waste in your OR is important for the safety of your staff. Zimmer's Fluid Waste Management solution lets you control everything you expect – from suction to financing.

It also gives you control in unexpected places.

Zimmer’s UltraFlex Duo Carts automatically apply disinfectant during the post-op cleaning process. After disinfectant is applied, the manifolds can go in white bag trash – giving you more control over the cost of red bag waste.

Control is crucial – avoid compromising.

UltraFlex Duo Cart
The UltraFlex Duo Cart is configured for the busy OR demanding multi-patient fluid collection and high vacuum flow. The UltraFlex offers the following benefits:

- **Safe** – Nurse-designed systems take the extra precaution of applying an EPA approved disinfecting agent during the cleaning process. Competitive systems don’t.
- **Convenient** – Simplifies fluid collection for all types of surgical cases with on-board regulated suction, HEPA air filtration with moisture protection and class leading fluid capacity.
- **Green** – Reduces costly OR red bag waste by up to 70% with reusable reservoirs.
- **Economical** – Replaces multiple disposable canisters, gelling agents, and red bag disposal fees.

Features a 33 Liter Capacity

Ultra Evac Station

- The Ultra Evac Station is a compact, stand-alone disposal unit designed for use with UltraFlex Duo fluid collection equipment.
- The simple to install Ultra Evac Station is placed on the OR floor in a Decontamination Room or Utility Closet.
- The unit automatically empties and applies a cleaning enzyme and an EPA approved disinfecting agent during the cleaning process inside the reservoir.
- Uses a simple all-in-one nozzle connection.

Safety Station

- House-wide infectious fluid management is easily accomplished by replacing conventional disposable suction canisters with Zimmer’s suction canisters. During the cleaning process inside the Safety Station, a disinfecting agent is applied to the canister, enabling easy reuse.
- The Safety Station includes:
  - Automated Control Panel Operation
  - Totally Closed Sink Design

Reusable Canisters

- These canisters are emptied and cleaned on-site inside the Safety Station, and then hung to dry on an easy-to-use drying rack.
- Inexpensive and Recyclable Disposable Lids
- 2800/1800cc Reusable Collectors
- 2800/1800cc Disposable Canisters
Surgical Power Equipment must be designed to meet a broad range of surgical procedures and surgeon techniques, be reliable, and be simple to operate and maintain. Meeting these requirements results in not having to sacrifice your clinical needs in order to meet your financial objectives.

The Zimmer® Universal Power System’s modular design allows you to configure your surgical power sets for the specific requirements of your OR. Coupling modularity with Lithium battery technology, improved performance specifications and cleaning techniques may improve your day-to-day cost of ownership as a result of increased operational efficiencies.

Zimmer Universal Power System reduces the complexity – and cost – of owning the power equipment you need.

Choose Your Handpiece
- Single Trigger or Double Trigger hand pieces designed for both battery and electric power sources (Pneumatic hand pieces are double trigger only)
- Lightweight, ergonomic hand piece designed for optimal balance and control
- A single, modular hand piece works with a variety of attachments for Drilling, Reaming, Pin/Wire Driving, Sawing, and other specialized techniques
- Modularity eliminates the need for dedicated hand pieces, reducing the total number of hand pieces needed in each set

Choose Your Power Source
- Lithium Ion Batteries
  - Sterile and Aseptic Transfer batteries deliver 2x the power, ½ the weight, 30 minutes of total discharge – no more battery changes in the OR
  - Save with lithium-ion batteries, featuring an average life span that is more than 2x the life of traditional nickel-based technology
- Electric Power System
  - Utilizes the battery hand piece, eliminating the need for dual inventories
  - Delivers the same power performance as battery technology, with the ability to use it as a battery back-up, ensuring no disruptions
- Pneumatic
  - Original power source for surgical power tools utilize wall or compressed air sources
  - Connector and hose lengths available to meet most OR requirements

Choose Your Attachment
- A wide array of attachments for use with a singular modular hand piece meet the requirements of most implant systems, including:
  - Sawing
  - Reaming
  - Drilling
  - Pin/Wire Driving
  - Specialized Techniques – Intramedullary Reamer and Radiolucent Drill attachments
  - Four different speeds for reaming and drilling including the industry best torque value

Zimmer/Hudson
Pin/Wire Driver
Radiolucent Drill
Oscillating Attachment
There’s more to a surgical blade than the sharpness of the teeth. The stability of the blade under power is critical.

STABLECUT® blades are designed to keep the teeth on their intended cutting path, giving your surgeon more control over their technique.

Zimmer features an extensive selection of blade geometries and hub styles as part of the STABLECUT family. The portfolio is designed to meet the clinical needs of the surgeon and accommodate the vast array of capital power equipment within the hospital.

**STABLECUT® Blades**

*Time Tested Performance*

- The STABLECUT brand has proven itself in orthopaedic surgical procedures for decades, incorporating a saw blade design intended to provide superior control and precision to the surgeon.

**Comprehensive Portfolio**

- Extensive array – No matter the type of orthopaedic surgical technique, STABLECUT offers a saw blade that meets patient specific needs and surgeon specific preferences.
- Hub Independent – STABLECUT blades are compatible with the most popular power equipment brands.

**Specific Solutions for Specific Joints**

- There are specific STABLECUT blades recommended for Zimmer orthopaedic solutions including: Persona® the Personalized Knee System, NexGen® Complete Knee Solution, Gender Solutions® Natural-Knee® Flex System and ZUK knee solutions.
- STABLECUT blades are designed to accommodate competitive surgical implants and can be created to meet requirements of individual surgeons.
Zimmer’s array of pulse lavage products deliver unmatched versatility in the market. The Pulsavac® Wound Debridement System offers choice with its power supply, featuring battery-powered and AC-powered operation.

Surgeons can use a pistol-grip or handle-grip for each handpiece, which come equipped with up to nine different tips.

The flexible Pulsavac® Wound Debridement System meets your pulse lavage needs while building versatility into your supply.
Some estimates indicate one minute in the OR equals $100.

Are the products in your OR helping you save time?

In a temperature controlled OR, PALACOS® R Bone Cement saves time by progressing from the mixing phase to the setting phase in just under 10 minutes.

In fact, mixing time for PALACOS® R is just 30 seconds per case. If mixing takes more than 30 seconds, that isn’t just lost OR time – it’s time your tech should spend on another task.

From start to finish, PALACOS R takes up less OR time than competitive bone cements.1

Standardize on saving OR time.


In the OR, Time is Money

BONE CEMENT

In the OR, Time is Money

PALACOS® Bone Cement

• PALACOS has a 50 year clinical history, more than any other bone cement available
• The green color of PALACOS cement provides a clear contrast to bone and tissue for greater visibility
• Surgeons have reduced wait for PALACOS cement to “dough up” providing them with a long working time
• PALACOS cement demonstrates excellent fatigue strength compared to other commercially available cements1
• Compared to other bone cements, PALACOS stands the test of time with a clinical history based on a low revision rate* 


PALACOS R+G Antibiotic Cement

• Provides consistent antibiotic distribution and reduced revision risk* 
• As a pre-mixed formulation PALACOS® R+G provides a homogenous cement/antibiotic mixture, and saves valuable OR time
• Contains Gentamicin, a broad spectrum antibiotic covering gram-positive and gram-negative bacteria
• Studies show the antibiotic release characteristics of PALACOS® R+G are superior to other bone cements* 

PALACOS® Vacuum Mixing Systems

• Quick-Vac® Mixing Bowl – Holds three doses of cement, reduces fumes and is ergonomically designed
• Compact Mixer (Cartridge System) – Mixes 2 doses of cement in 30 seconds, eliminates mess and reduces fumes
• 3-Dose Mixer (Cartridge System) – Same benefits with a larger capacity as well as the option to power mix

Cement Accessories

• Power-Flx® Bone Cement Injector
• Broad Range of specialty application nozzles
• Quik-Use® Femoral Bone Cement Preparation Kit
• Allen Bone Plugs

PALACOS® R+G Antibiotic Cement

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† Data on file (Heraeus GmbH).

PALACOS® is a trademark of Arthrex Medical GmbH, Germany. Under license from Heraeus Medical GmbH, Germany.
The Zimmer® Hemovac® Wound Drainage Device has been the industry standard in drains since the 1970’s. The consistent, reliable operation is a frequent choice of OR staff and floor staff alike. Using gentle, low suction, the Hemovac Wound Drainage Device drains a patient’s wound site and powers the environmentally considerate Hemovac® Autotransfusion System and Zimmer® Blood Reinfusion System. The Hemovac Wound Drainage Device combines quiet, battery-free operation with consistent, time-tested performance.

**The Zimmer® 400ML Hemovac® Evacuator**
- Uses gentle low suction for post-operative collection of wound drainage
- Tried and true as the standard since the 1970’s
- Optional bonded Hemovac evacuator for secure drain connection
- 100ML Mini Bulb also available for lower volume cases

**Infection Control Hemovac Evacuator**
- Minimizes the clinician’s exposure to blood thanks to an innovative ball valve in the bag attachment spout and a disposable exudate bag with a one-way flutter valve
- Easy to measure the fluid collected by reading the graduated markings on the collection bag and writing it right on the bag
- 400ML and 100ML available

**H.A.S.® (Hemovac Auto-Transfusion System)**
- A fully integrated, completely portable system used for the collection and reinfusion of post-operative autologous blood
- Omni-Positional: Once the drain is connected the device can be put in any position for collection
- Uses the Hemovac evacuator as its suction source providing a quiet, battery-free system

**Z.B.R.S. (Zimmer® Blood Reinfusion System)**
- A closed loop, fully integrated system for the collection and reinfusion of post-operative autologous blood
- Effectively suction and filters the patient’s own blood which can help reduce dependency on banked blood
- Uses the Hemovac evacuator as its suction source providing a quiet, battery-free system

**PVC and Silicone Drains**
- Featuring a variety of drain lengths, sizes and perforation styles
- Round PVC Drains – Designed for strength and collapse resistance
- Silicone Drains – Designed for comfort and easy removal

**Auto-Transfusion**
For more than 50 years, surgeons have relied on Zimmer’s entire portfolio of skin grafting products because they share our unflinching commitment to precision. Yet, retrieving and meshing the precise graft of skin is not the whole story.

Zimmer’s commitment to precision helped evolve the safety, set-up, and cleaning of the signature Zimmer® Air Dermatome II, and the efficiency of the Zimmer Skin Meshing Systems.

Precision is not a word – it’s a commitment to you, your patients, and your institution.

**SKIN GRAFTING**

*The Evolution of Precision*

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**Zimmer® Air Dermatome II**
- Designed for consistent, reliable skin graft retrieval
- Enhanced blade cover – an engineering control designed to reduce staff’s sharps exposure
- Save time – Validated for automated washing
- Blade key – ensures and expedites proper blade assembly
- Width plate locking mechanism – ensures proper width plate assembly

**Zimmer Electric Dermatome**
- The standard in skin graft retrieval for over 25 years
- Precise cut thickness up to .030 (0.76mm) inch in easily adjustable .002 inch (0.05mm) increments
- Added Safety – safety lever to help prevent accidental activation and sterile blades that don’t require lubrication
- The complete system includes a power source with 4.3 amp capability

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**MeshGraft ™ II Tissue Expansion System**
- Offers four skin ratios – 1.5:1, 3:1, 6:1, and 9:1
- Featuring a guidance plateau to help ensure proper alignment

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**Zimmer Skin Graft Mesher**
- Interchangeable cutters provide efficiency along with the ability to provide patient specific results from five expansion ratios
- Intraoperative efficiencies are realized, without the hassle of multiple machines
- Durable, stainless-steel construction for years of consistent performance. Disposable carriers, available in 8" x 4" and 16" x 4"; guide large, multiple, or small grafts through the mesher
- Cutters available in the following ratios: 1:5, 1.5:1, 2:1, 3:1, 4:1
Providing complete, affordable patient care in today's increasingly complex healthcare environment demands simplifying your array of vendors — without having to make tradeoffs that compromise your standard of care. Fortunately, Zimmer's belief in complete patient care extends to a comprehensive assortment of Soft Goods.

Reduce the complexity of your vendor landscape by adding Zimmer’s Soft Goods for a simpler approach to complete orthopaedic care.

**Knee Supports and Immobilizers**
- Universal and sized supports
- Breathable perforated foam allows increased air circulation for added patient comfort
- Lightweight construction
- Radiolucent aluminum stays
- Available with contoured or straight posterior stays

**Orthopaedic Supports**
- Abdominal, Arm, Back, Wrist and Clavicle Supports
- Collars
- Post-Up Shoes
- Rib Belts
- Shoulder Immobilizers

**External Fracture Management**
- Arm, Hand/Finger, Leg Splints
- Cast Shoes, Bracing and Padding
- Walking Heels
- Fracture Bracing

**Zimmer® Fixed Hinge Lower Leg Walker**
- Shock absorbing sole is designed to reduce impact from the heel strike and improve comfort during ambulation
- Lightweight design is easier on patients
- Contoured strut design allows the walker frame to conform to the patient’s anatomy ensuring a better fit

**Patient Supports**
- Heel, Elbow, Ankle Protectors
- Abduction Pillows
- Positioners
- Tennis Elbow Supports
- Cold Packs, Therapy
- Elastic Bandage

**Casting Supplies**
- Fiberglass cast tape
- Cast padding
- Stockinette
- Cutting instruments
- Plaster spreaders

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Complete Orthopaedic Care
Traction has been a Zimmer tradition since the late 1920’s. For decades, the development of Zimmer’s Traction portfolio has been driven by a steadfast commitment to shortening the patient’s stay while simplifying the Traction process.

Zimmer serves nurses, orthopaedic technologists, and clinical personnel with unmatched education on Traction, including the highly regarded Zimmer Traction Handbook.

For Skeletal and Skin Traction, Zimmer remains the worldwide leader in providing Traction equipment.

The Patient Helper HD
• Zimmer’s Patient Helper HD (Heavy Duty) maximizes the amount of patient weight assisted in a hospital bed.
• Traditionally, Traction for patients that weigh over 250 pounds is cumbersome, often requiring a complex setup of at least 20 pieces of Traction equipment – along with an experienced person to maintain it – just to provide the patient with the type of care they deserve.
• The Patient Helper HD holds up to 400 pounds of patient weight while requiring just 4 pieces of equipment.
• Zimmer’s Patient Helper HD fits Hill-Rom® VersaCare®, CareAssist®, Advanta™, and 1000 Beds*
• Features adjustable height and can also be adjusted from left to right to assist patient movement in and out of the bed.

Overhead Frames
• Zimmer’s comprehensive line of overhead frames and components allows the clinician to achieve innumerable traction applications.
• Compatible with all major bed types.

The Zimmer Traction Handbook
• The first Zimmer Traction Handbook was published in 1964, and even now remains one of the most popular educational pieces Zimmer offers.
• Zimmer still serves nurses, orthopaedic technologists, and clinical personnel by continually updating the Zimmer Traction Handbook, providing a reference for both the novice and experienced orthopaedic professional.
• For a copy of the latest Zimmer Traction Handbook contact your sales rep or download an electronic version at Traction.Zimmer.com.

Traction Accessories
• Bobler Steinmann Pin Holder
• Iron Traction Weights
• Kirschner Wire Tractor
• Zimmer Senator Clip
• Zim Clip

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